



Plasec Continues Acquisition of Key Management Talent

Terry Vellek joins as VP of Business Development

Jeff Ross joins as Director of Product Management

ISC West Show, Las Vegas, Nevada, March 23, 2010 – Plasec today announced the recent hiring of two key, additional management team members. Terry Vellek was announced as Vice President of Business Development while Jeff Ross was introduced as Director of Product Management.

Terry Vellek has spent over 30 years in IT and security service & sales roles ranging from in-field management to senior leadership covering North America. Terry's experience from long term posts at Digital Equipment Corporation and Lenel Systems International has provided him with a framework of capabilities well suited to take on his new role at Plasec. Terry's prime objective is to build trusted and profitable relationships with western US VARs, consultants, and alliance partners. In addition, he is chartered to help develop prospective system user's interest in Plasec Products.

Jeff Ross, as Lenel's first employee filling product management, marketing, sales, training, and many other roles, brings a wealth of no-nonsense knowledge and process leadership to Plasec. In his role, Jeff will be concentrating on improving the ongoing evolution of product commercialization at Plasec. His focus will be directed towards driving new features, developing a long term product roadmap, representing the voice of the customer, and driving customer productivity & profitability.

"Mr. Vellek and Mr. Ross are excellent additions to the Plasec team," stated Terry Neely, Plasec's President, "and these additions further exemplify our long term commitment to building a sustained leadership position in the PACS Network Appliance & IAM / SIEM Convergence sectors of the security industry."

"Being a part of an environment that drives innovation is simply invigorating," stated Jeff Ross, "Plasec Appliances afford great efficiencies to VARs and System Users alike. As an example, through our appliance's inherent capability using Open LDAP as an alternate to a relational database, our customers are able to implement Identity Replication without the typical required inclusion of costly third party products."

Added Terry Vellek, "Having a product that clearly demonstrates cost reduction and ROI provides a great foundation for a partnership with a VAR. System Users are demanding reduced TCO and we can deliver! Case in point, Plasec's hot-standby solution, which is a frequently desired feature for maintaining business continuity, decreases costs 50%-70% when compared to similar solutions in the market."



About Plasec

Plasec, a privately held US company, invented and markets the world's first PhysiLogical Access Control™ Systems, and affords IT and facility security professionals with a long awaited capability for fusing logical to physical access control. Plasec's Collaborative Platform™ enables Plasec Appliance™ Products to interoperate with identity management, network access control, event management and network monitoring systems. Uniquely, any Plasec Appliance has a 100% browser-based interface, uses open field hardware from prominent independent manufacturers, eliminates the need to interact with an OS or DB, and has straight forward tools to push/pull data from a wide range of platforms in all IT industry standard formats. For more information, visit www.plasecinc.com.

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